

Successful business people say:



Choose the correct term: REVENUE/COSTS/PROFIT/CASH FLOW/

This will increase costs (and reduce profits)

Time could be spent more effectively......

Try and be specific about costs – labour/recruitment/advertising They will make more money

This will generate more revenue/sales

Guaranteed success

This is risky

This is a high risk strategy Remember EVERY BUSINESS DECISION IS A RISK – you have to decide which decision will lead to greatest benefit or greatest chance of success

Although_____ he/she should _____ as this will lead to

This may lead to....Although there is a chance of failure the benefits will be.....

The advantages are more than the disadvantages

This will increase the probability of success/more likely to be successful (success is never guaranteed in the world of Cambridge business)