

Liquidity Ratio Result	What it means <i>Measures the ability of business to pay their short term debts</i>	Current ratio
Current Ratio (CR) - 1.5 – 2.0 Acid Test Ratio (ATR) – over 1.0	Positive result. Company has healthy level of liquidity/working capital and should be able to pay short term debts	Current ratio = $\frac{\text{Current assets}}{\text{Current liabilities}}$
CR – less than 1.5 ATR less than 1.0	Negative result. Company has unhealthy level of liquidity/working capital and will have difficulty paying short term debts. Need to increase liquidity or could lead to insolvency.	Acid test ratio
CR – over 2.0	A ratio higher than 2 suggests that there is too much cash in the business and working capital could be used more effectively elsewhere.	Acid-test ratio = $\frac{\text{Current assets less stocks}}{\text{Current liabilities}}$
Profitability Ratios	Measures the profitability of business. <i>Can then be compared against previous years results or competitors results</i>	Gross profit margin - formula
Gross Profit Margin (GPM) Profit Margin (PM)	Calculate for every \$ worth of revenue what profit has been made (on average) For example if the GPM is 20% that means for every \$1 of revenue the firm earns \$0.20 of gross profit	Margin (%) = $\frac{\text{Gross profit}}{\text{Sales Revenue}} \times 100$
How to improve GPM/PM	Use cheaper materials, Cut labour cost (increase productivity or relocate, reduce pay) Raise prices	Profit Margin – the formula
How to improve PM	Cut overhead costs Reduce promotion cost	<div> <div> <div>profit margin</div> <div>=</div> <div> <div>profit (before tax)</div> <div>Sales</div> </div> <div>x 100</div> </div> </div>
Investment Ratios	Measures the profitability of the business against the capital invested	Return on Capital Employed
What it is used for	The higher the results the better the business is at generating profit from the resources invested.	ROCE (%) = $\frac{\text{Operating profit}}{\text{Capital employed}} \times 100$